

Your Technology Partner

Corporate Profile



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Company Overview

Introduction

Regardless of your organizational size, maximizing operational capacities is important for effective and efficient business processes as well as a tangible increase of the companies bottom line. Therefore, the premise that adoption of IT is a huge requirement cannot be overemphasized.

NitroSwitch understands these needs and peculiarities of organizations and this is why we are positioning ourselves as your IT solution partner. To help you to reach your business goals and solve complex problems that are a constant cause of concern for you and your organization. Our offerings are tailor-made to match your organizational structure, the vision as well as organizational requirements.



Section 1

Who We Are

Your Local Technology Partner

We are a full-service IT solutions operator and leading provider of technology consulting and services in Nigeria specialized in innovative IT solutions for organizations. We provide comprehensive support, solutions and services, designed to suit various business structure and sizes. Our local presence means we understand local infrastructure, means we understand how challenging it can be to run businesses locally which makes us qualified to partner with you to ensure you get the right solutions for your business. This is backed up with our promise of fast response times and excellent delivery of value.

Distinguished service providers

Established in 2015, we are a fast emerging provider of IT support, solutions and services to Nigeria and beyond, offering clients the most comprehensive range of services in our market niche. Differentiated by our relentless commitment to client satisfaction, our in-depth understanding of technology issues and our pursuit of optimal and cost-efficient solutions to support our clients in their quest to achieve results and sustainable competitive advantage.



Section 1

Technology consulting experts

We service a growing portfolio of organizations across major industries including oil and gas, telecoms and financial institutions and government bodies. As a technology consulting company we are able to provide solutions in line with client expectations, deliver expert services form a vast base of knowledge, people resources and expertise within our organization.

What We Do

We accelerate businesses using technology

We leverage technology for organizational and societal benefit, tapping the benefits of technology that can drastically revolutionize the way organizations do business and supporting clients in managing their infrastructure efficiently to bring significant value to their business.

With our vast professional base, we assess and proffer technology-based solutions to complex problems, helping enterprises and governments get the most out of their technology investments. As a technology partner, we provide:



Section 1

- **IT Services**

Our world-class support structure is designed to keep IT in your business running nonstop.

- **IT Consulting**

Our team of talented technology professionals are ready to handle any and all IT projects within our niche services.

- **IT Solutions**

We design and implement solutions to help you manage business challenges, keeping your business relevant in today's tech-driven world.

- **Added Benefits**

Having us as your trusted technology partner will reduce your running costs, mitigate unnecessary expenses and increase your business performance.

Why not make the Nitro-Switch?



Section 1

Mission & Vision

Our vision is to become the fastest growing and largest end-to-end ICT solutions and service provider in West Africa with a reach across all continents.

Our mission is to provide our customers with cost-effective IT solutions and enable them to enjoy a competitive advantage in today's economic and technological environment.

Our Commitment is to contribute on a national scale, to value creation for the well-being of people, improve quality of life, deliver the best services, and provide opportunities.



Corporate Outlook

We have made deep impressions and forged lasting partnerships with industry giants that further our operational capabilities.

AA&R Investment Group

AA & R Investment Group is an investment holding company headquartered in the city of Lagos, Nigeria, that has earned a bold reputation for creating and facilitating ventures with excellent business practices offering quality products and unrivalled services. We have a growing portfolio of subsidiaries active in several sectors of the Nigerian economy including; including Oil & Gas, Agribusiness, Marine/Maritime and Technology & IT. In addition to our primary role as an investment holding company, we also provide shared business services to our subsidiaries. Nitro Switch, one of our portfolio companies, is active in the ICT space as part of our prodigious business exploits.

To learn more, visit our website: www.aarinvest.com



Section 2

Service Delivery Partners

In order to provide cutting edge and world standard solutions uniquely tailored to the needs of our clients, we have built solid relationships and partnered with several international companies. Through these strategic partnerships, relentless innovations, collaborations and state of the technology, we continue to help her clients to address enterprise challenges by providing comprehensive solutions and services that prove our deep domain expertise.

Our specialized payment solutions, VAS Content and cybersecurity service propositions are underpinned by exclusive partnerships with leading global providers, including;



CYE SEC LIMITED

Cybersecurity Partner



EVAMP & SAANGA

VAS Content Partner



Service & Solutions

Services Highlights

VAS Content Aggregation

Nitro Switch is a Value added Service aggregator and is one of the dozen licensed by the Nigerian Communication Commission to on board VAS providers with potential to grow the market and renew interest in VAS products. Our competitive advantage comes from our collaborative approach to VAS solutions.

With VAS providers we help develop and fine-tune content to be offered to subscribers facilitating R&D on Potential VAS products that can be introduced to the market. We also serve as the channel through which request and provision of Value added services developed by our on-boarded providers can reach subscribers across all mobile network operators. By providing this support to subscribers we ensure availability and global standard quality of services.



- User Interface and Functionality Roadmapping
- Marketing Advisory Services
 - Marketplace Research and Analysis
 - Content Packaging, Pricing and Promotion
 - Integrated Network Services
 - Telecom Integration Services

Section 3

Cybersecurity

Over 4000+ cyber attacks occur everyday...

And breaches will occur... It's just a matter of "when," not "if."

The security landscape has changed dramatically in recent years. Cyber-attacks have become more aggressive, persistent, and proficient than ever at eluding and damaging the traditional security architecture. This is where our cybersecurity expertise comes into the picture. As the exclusive reseller and solution provider for leading Israeli cyber defense company, CYE in Nigeria, we have developed preventive and progressive turnkey solutions framework that helps us meet complex security challenges, fight emerging threats and enable us to provide value-added and industry-specific solutions, furnishing our clients with;

- Real-time crisis management
- Security Assessments and Penetration Tests
- Architecture, Design and Code Reviews.
- Cybersecurity Training
- Strategic Security solutions
- Secure Development Lifecycle



Section 3

Payment Solution Systems

We are currently focused on developing and launching our very own payment gateways and card-based services which will be deployed for banking and e-commerce systems as well as electronic payment systems to enable cardholders and users initiate fast, safe and easy transactions anywhere in Nigeria and internationally.

Once launched, we will have the capacity to offer our clients the following payment solutions and services;

- Financial switching, including ATM and POS services
- Bill payment and top-up services
- SMS & electronic funds transfer
- Payment gateways & Interconnecting payment systems
- Settlement and clearing service for various transactions
- Card management systems for banks
- Payment terminal installation, and maintenance services
- Bankcard issuing and acquiring-related payment services



Section 3

Industry Overview

Banking & Capital Markets

Our goal is to provide organizations in the financial industry with highly seamless and trackable IT solutions and support, leveraging technology and expertise to achieve peak performance, without interruption, at a competitive cost. We provide financial organizations with the hardware & software specific to their niche operations, with an understanding of applied use and appropriate support needed to keep operations effective and productive. We understand the specific technology needs of the Accounting & Financial Industries, Insurance, Banking and Capital Markets.

Consumer Services & Retail

In this era of market disruption, only technologically backed strategies can help businesses in the consumer and retail industry to digitize, transform and reach the always-connected consumer. Consumer engagement is everything: People want delightful experiences. They want personalized products and services at the right time and the most convenient place. That's what we offer; technological transformation for the consumer products industry that enables response to the more informed, conscious and connected generation of consumers.



Section 3

Public Sector

We partner with governments and public sector organizations to gainfully and meaningfully engage with their constituents and achieve their departmental mission thereby creating a more agile, secure and integrated technology driven environment, enabling digitized processes that meet their challenges of fiscal austerity, transparent accountability and the increasing demand for streamlined citizen services.



Energy & Utilities

Our domain of IT experts bring with them hands-on experience in utility operations, supporting clients to overcome issues relating to their ageing IT infrastructure, inefficiency in output and increased operational costs. We have solutions developed for the energy and utility industry which enables the modernization of business processes, improve customer satisfaction and better connects their systems with newer technologies, insights for better decision making, and optimal utilization of resources.



Media & Telecommunication

We support a number of clients operating in the hi-tech and fast-paced environment of Media & Telecommunications from PR, Design and Marketing agencies and creative businesses in the entertainment, to IT support and web hosting and multinational technology companies with compliance and consulting services tailored to help them manage risks to their internal systems and better propagate their content.



Section 3

Why NITROSWITCH

If you're looking for just one good reason to try our services and expertise then how about we give you 9 Great Reasons To Choose Us As Your IT Partner!



1. We employ the best hands on deck

Our hiring process ensures that only the best are clearly filtered and recruited. We also leverage and schedule continuous professional development for our workforce.



2. We have a solid network of partners

We have built a solid business network and partnered with several international companies leveraging their deep domain expertise.



3. We build lasting relationships

We believe in the value of keeping long term relationships with our clients, going the extra mile to ensure our customers are happy with our solutions and services.

Section 3



4. We provide value for your investment

We provide our customers with bespoke solutions to solve complex problems backed with fully managed support to assist with all issues.



5. We are local yet global

Although we are not limited in our reach globally, we specifically serve companies and organizations located across Nigeria and immediate environs.



6. We are accredited and trustworthy

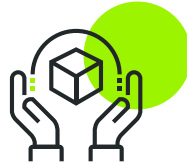
We are one of few IT support services companies in Nigeria to hold both cybersecurity and VAS content licences simultaneously.

Section 3



7. We guarantee smooth service transition.

If you're leaving your previous IT partner for any of our services, we will liaise with them to take-on processes, ensuring the transition is a smooth one.



8. We treat our clients with utmost care.

Our team of dedicated account managers provide our customers with the highest level of customer care in line with our customer centric mode of operation.



9. We are Humans with a heart

We conduct regular team building events, participate in community development events that serve to strengthen team bonds and cater to community needs..

Contact Details

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